

Restrict Broadcast Domains
 Spanning Tree Protocol (STP security)
 VLAN Best Common Practices
 Switching Infrastructure – Total Visibility
 Switching Infrastructure – Complete Control

			x			x			x			x			x			x		
			x			x			x			x			x			x		
			x			x			x			x			x			x		
			x			x			x			x			x			x		
			x			x			x			x			x			x		

Optional Pricing Options

Wire speed – Fire wall at core and uplink ports
 Virtual network configuration with VMware and
 Windows IP
 SSL VPN
 Future Proof - Wireless network capability – Out
 of band and for core network access
 Load Balancing – across core – between racks

IBM			Kirk ISS Chassis Cisco			Kirk ISS Chassis HP			Kirk ISS Modular HP			Kirk ISS Modular Cisco			Dell Modular			Digicel Chasis		
Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial

SAN Network Requirements

Out of band support for Fibre Channel between
 buildings, core and racks.
 Legacy SAN switches need to be replaced. FC
 (Fiber Channel count of at least 96 over two SAN
 fabrics with ability to expand.

Initially adopting FC to ensure continuity and
 FCOE/iSCSI in the medium to long term future.
 Ability to support 3PAR F200 series, EVA 9000,
 P2000 enclosures, DAS, IP storage and, NAS
 solutions.

IBM			Kirk ISS Chassis Cisco			Kirk ISS Chassis HP			Kirk ISS Modular HP			Kirk ISS Modular Cisco			Dell Modular			Digicel Chasis		
Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial	Compliant	Not compliant	Partial
			x			x			x			x			x					
			x			x			x			x			x					
			x			x			x			x			x					
			x			x			x			x			x					
			x			x			x			x			x					

Qualifying criteria (Check all that apply)

Trade and Business Licence
 Authorised OEM distributor
 Technical Support Capabilities
 Able to execute Warranty

IBM		Kirk ISS Chassis Cisco		Kirk ISS Chassis HP		Kirk ISS Modular HP		Kirk ISS Modular Cisco		Dell Modular		Digicel Chasis	
X		x		x		x		x		x		x	
		x		x		x		x		x		x	
		x		x		x		x		x		x	
		x		x		x		x		x		x	

Solution Architecture Overview

IBM	Kirk ISS Chassis Cisco	Kirk ISS Chassis HP	Kirk ISS Modular HP	Kirk ISS Modular Cisco	Dell Modular	Digicel Chasis
-----	------------------------	---------------------	---------------------	------------------------	--------------	----------------

Evaluation Criteria

1. Performance of the system

- Weighting: 15%
 - Best performance bidder meeting or exceeding the specifications will receive 15%. In the event that two bidders in the opinion of the committee materially have the same level of performance, they will both be awarded 15%
 - Subsequent bids will be weighted by subtracting 5 percentage points from the amount awarded to the superior bid in this segment. The minimum attainable is(minus) -15%

IBM	Kirk ISS Chassis Cisco	Kirk ISS Chassis HP	Kirk ISS Modular HP	Kirk ISS Modular Cisco	Dell Modular	Digicel Chasis
Note	Note	Note	Note	Note	Note	Note
Does not meet the c	10.00 10.5 Tb per chassis	15.00 11.5 Tb per chassis	- 1.28Tb per switch	5.00 1.44Tb per switich	- 1.28Tb per switch	

2. Availability

- Weighting: 15%
 - Highest availability achieving in excess of 95% meeting the specifications will receive 15%
 - Subsequent bids will be weighted based on relative price to the lowest bid meeting the specifications
 - Not meeting the minimum specifications or availability will be rejected

Note	Note	Note	Note	Note	Note	Note
15.00	All equal for availab	15.00	15.00	15.00	15.00	15.00

3. Support

- Weighting: 10%
 - On Island qualified support with 24 hours response 10%
 - 24 hour online and phone support with same day local support 8%
 - 24 hour online and phone support with one day onsite resp
 - 24 hour online and phone support 0
 - Limited support or no assessed skilled team available reject

Note	Note	Note	Note	Note	Note	Note
5.00	3yr 24x7 Technical Support included, Business Hours	5.00	3yr 24x7 Technical Support included, Business Hours	5.00	3yr 24x7 Technical Support included, Business Hours	5.00
0	Technical Support included for as long as CIG owns the product. (need clarification)	0	Technical Support included for as long as CIG owns the product. (need clarification)	0	Technical Support included for as long as CIG owns the product. (need clarification)	0
						Pro support has onsite dsipatch but that contradicts section 13 of the submission

4. Management

- Weighting: 10%
 - Superior management capabilities of the system including ease of use 10%
 - Regular management capabilities or complex usage 5%
 - Regular management capabilities or easy usage 5%
 - Poor management capabilities rejected

Note	Note	Note	Note	Note	Note	Note
10		5		5		10

5. Value for Money (VFM)

- Weighting: 30%
 - Lowest price of qualifying options meeting or exceeding the specifications evaluated for total cost of ownership over five years plus CUC power 30%
 - Subsequent bids will be weighted based on relative total cost of ownership over five years to the lowest bid meeting the specifications

Note	Note	Note	Note	Note	Note	Note
(0.68)	1,643,394	11.86	1,303,847	30.00	812,474	32.28
		Training not needed				750,627
						854,132
						Clarify Brocade. Driving up the price
						28.46

6. Payment Terms

- Weighting: 5%
 - 30 day or greater credit after installation 5%
 - Payment after hand over 3%

Note	Note	Note	Note	Note	Note	Note
5.00	30 days	5.00	30 days	5.00	30 days	5.00
						30 days

- o 25% on delivery of equipmer 0
- o Prepayment will be rejected

7. Security

- Weighting: 15%

	Note		Note		Note		Note		Note		Note
--	------	--	------	--	------	--	------	--	------	--	------

- o Superiority in hardware and software security capabilities 1: 15 Everything included 15 Everything included 15 Everything included 15 Everything included 15 Everything included
- o Better than minimum requirements plus ease of use 10%
- o Meet the minimum requirements plus ease of use 5%
- o Meeting the minimum security requirements in the tender requirement 0
- o Not meeting the minimum requirements rejected

Total	0	Note	59.32	Note	71.86	Note	75.00	Note	87.28	Note	63.46	Note	0	Note
--------------	---	------	-------	------	-------	------	-------	------	-------	------	-------	------	---	------